



Newton Managed Print Services

A Value-Driven System to Control
Printing Cost, Productivity, and Risk



You Control Every Cost Center. Except the One You Don't See.

Without structured visibility and governance, printing operates outside financial and operational control — quietly accumulating cost and risk.



Printing Is a Hidden Business Cost

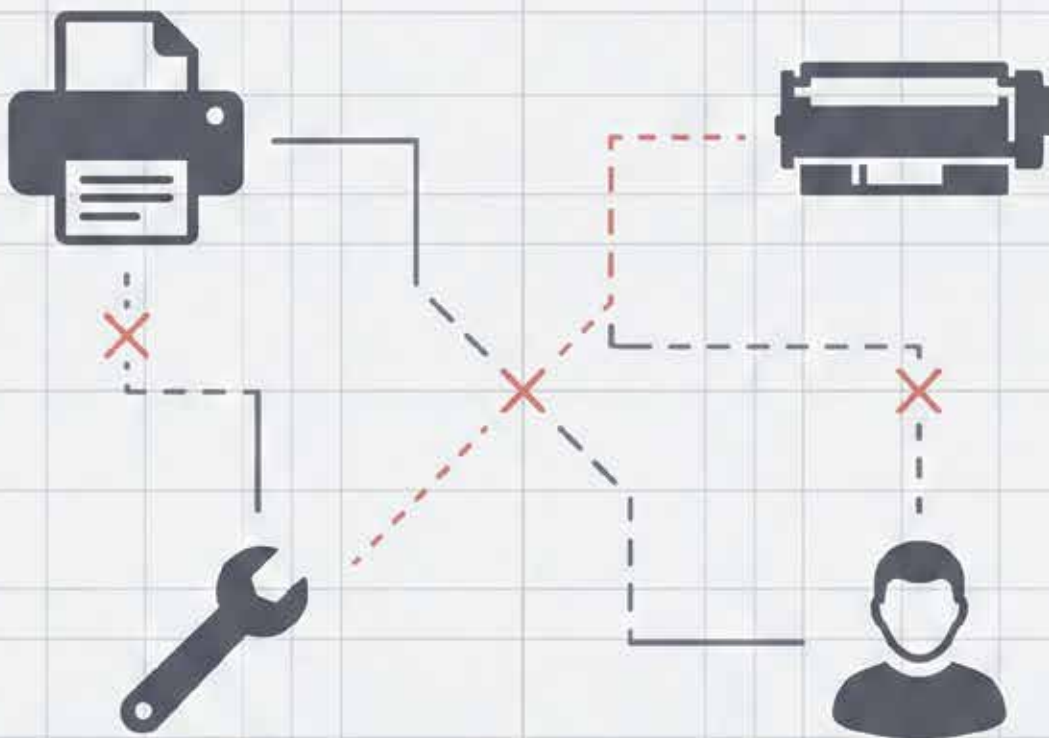
In many organizations, printing consumes operational budget without clear visibility, control, or accountability.



Printing costs are rarely managed as an operational system. Without visibility and governance, organizations absorb ongoing costs, downtime, and productivity loss without realizing their full impact.

Why Traditional Printing Approaches Fail

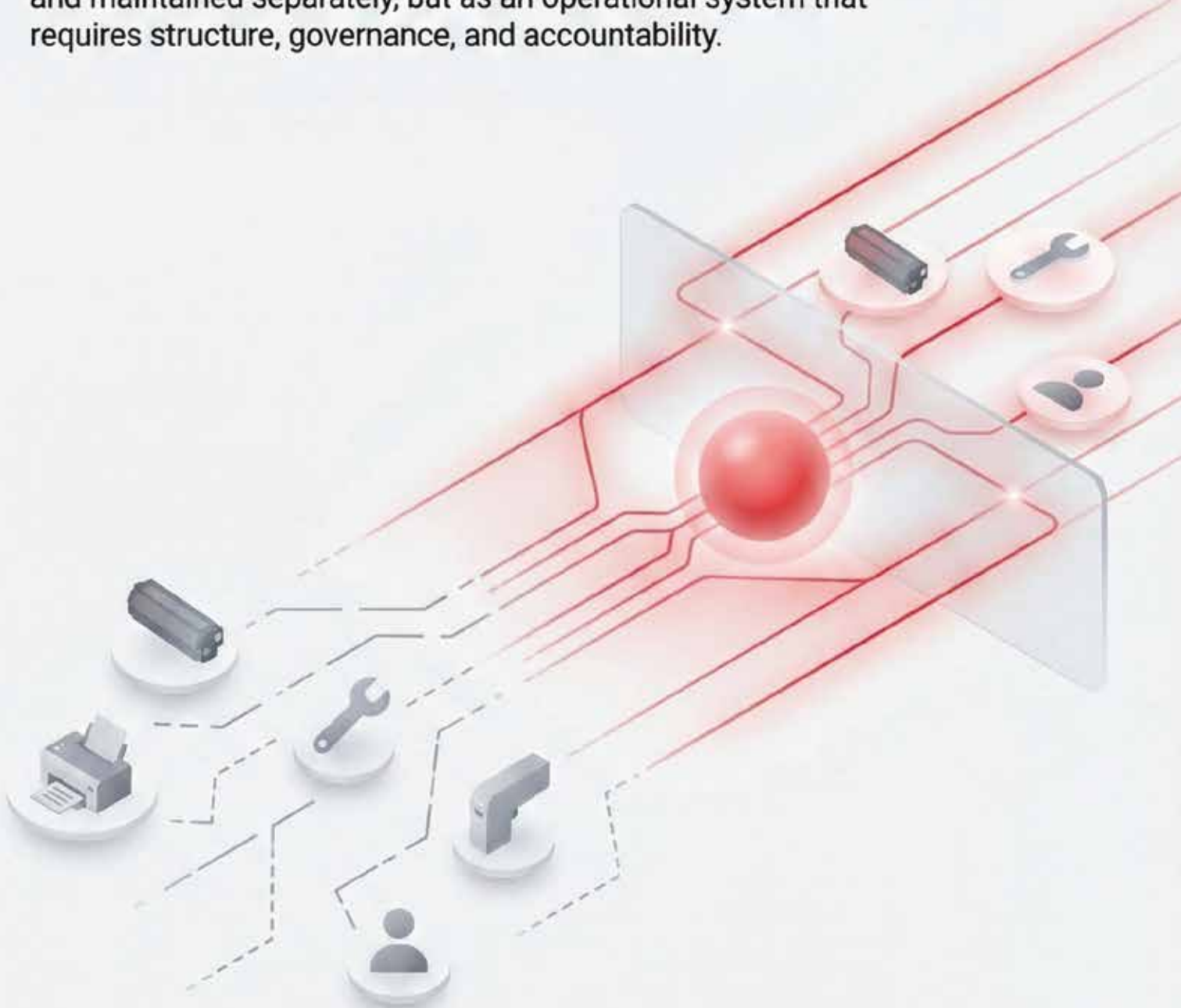
Buying printers, managing toner separately, and fixing problems only when they occur creates fragmented control, unpredictable costs, and ongoing operational inefficiencies.



Traditional printing approaches focus on individual components rather than the operation as a whole. As a result, organizations face fragmented responsibility, unpredictable costs, and limited operational control.

From Product Ownership to Managed Printing System

Printing should not be treated as isolated products to be purchased and maintained separately, but as an operational system that requires structure, governance, and accountability.



When printing is treated as an operational system, responsibility becomes clear. Governance replaces ad-hoc decisions, enabling control, predictability, and accountability across the organization.

What Is Newton Managed Print Services

Newton Managed Print Services is an end-to-end operational system that manages the entire office printing environment — not just devices, but usage, cost, service, and continuity.



Device lifecycle management

When printing is treated as an operational system, responsibility



Preventive maintenance & support

Proactive maintenance and structured support to minimize downtime and operational disruption.



Usage monitoring & reporting

Ongoing visibility into printing usage, performance, and cost through structured reporting.



Automated supply management

Automated supply planning and replenishment to prevent shortages and uncontrolled consumption. Governance replaces ad-hoc decisions, enabling control, predictability, and accountability across the organization.



Backup & business continuity

Backup devices and contingency planning to ensure continuous printing operations.

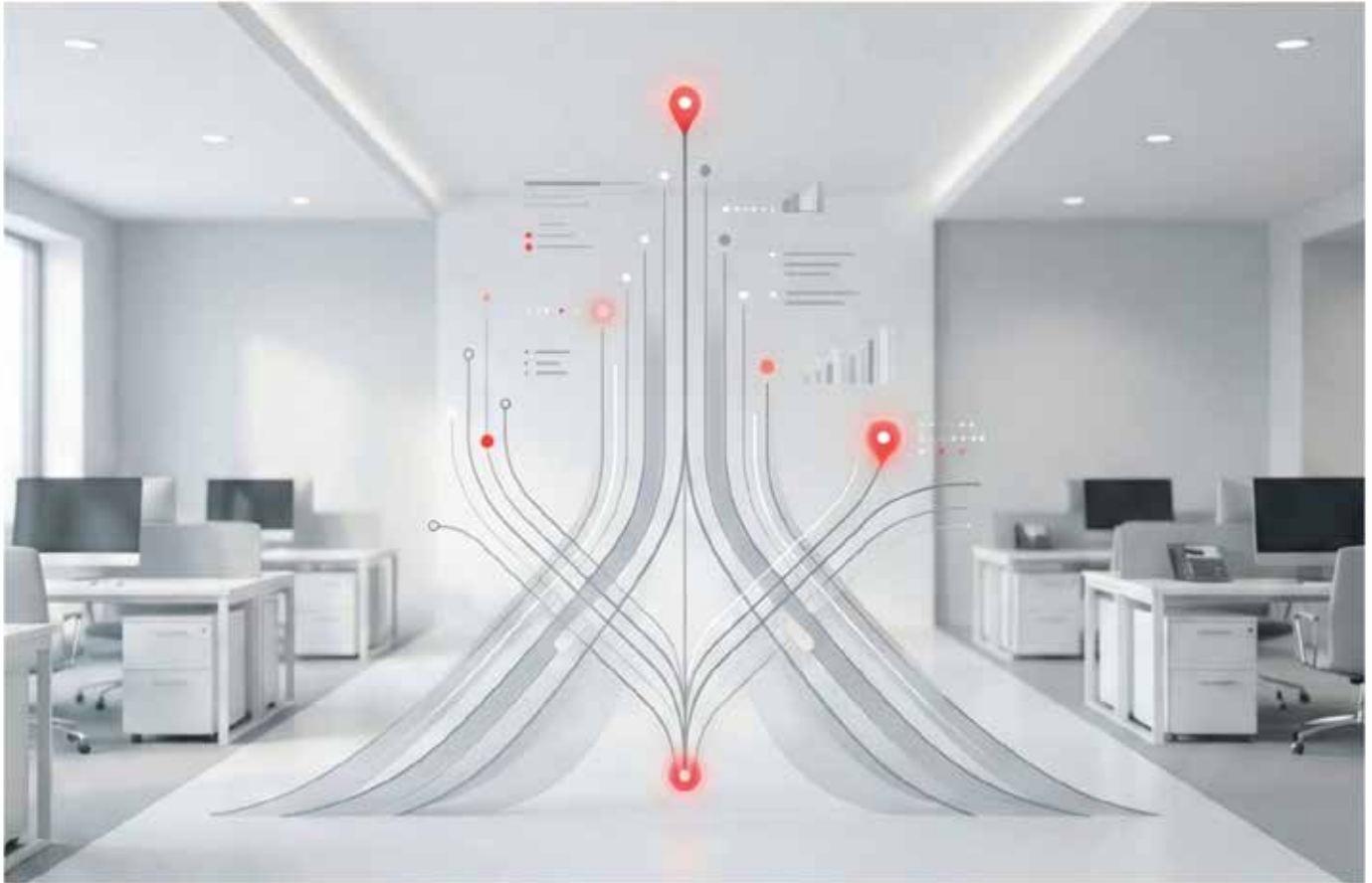


Cost governance & optimization

Governed cost control framework to ensure predictable spending and continuous optimization.

Business Value Delivered

By managing printing as an operational system, Newton delivers measurable value beyond cost savings — improving control, reliability, and productivity across the organization.



Predictable and controlled printing cost



Reduced downtime and disruption



Operational visibility and accountability



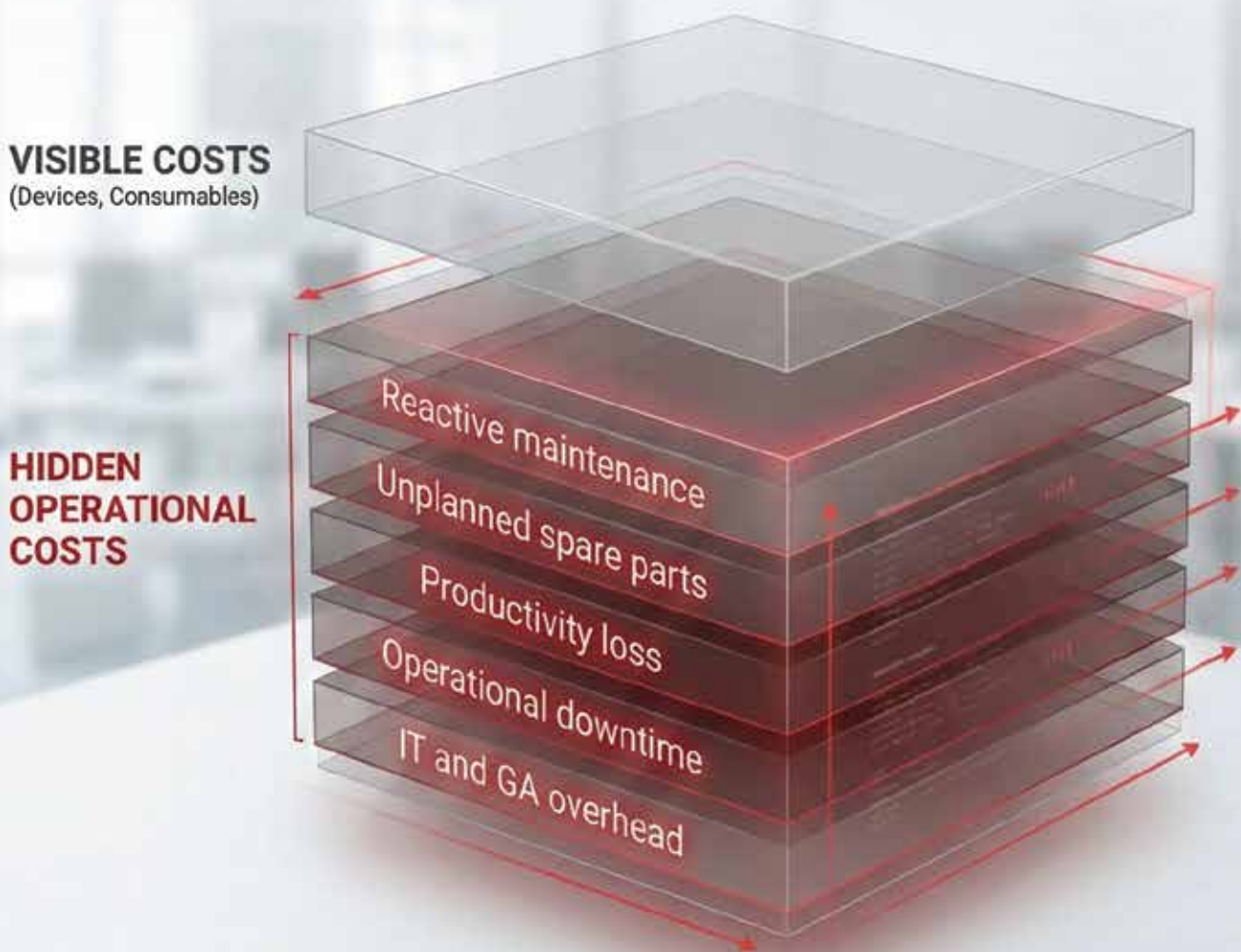
Improved user and IT productivity



Lower operational risk

The Real Cost of Unmanaged Printing

Printing costs extend far beyond devices and consumables. Without a managed system, organizations absorb hidden operational costs that accumulate over time and remain largely invisible.



Visible Costs

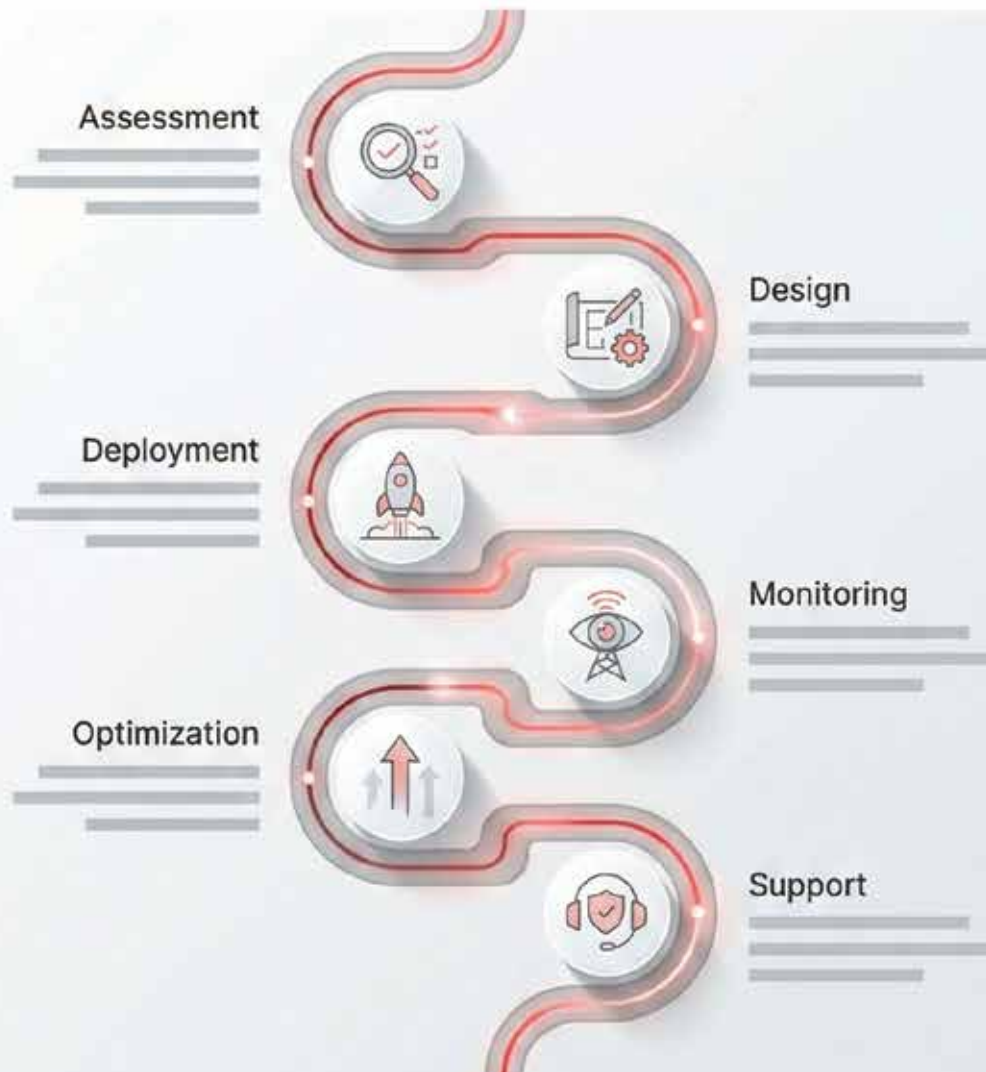
These are the costs most organizations recognize and budget for. Devices, consumables, and basic maintenance are typically tracked and planned. However, these visible expenses represent only a small portion of the total printing cost.

Hidden Operational Costs

These costs rarely appear in budgets, but directly impact productivity and operational performance. Reactive maintenance, unplanned spare parts, employee productivity loss, operational downtime, and IT and GA overhead accumulate quietly over time. Individually small, collectively these costs create significant operational inefficiency and risk.

How Newton Managed Print Services Works

Newton Managed Print Services is delivered through a structured, ongoing process designed to ensure operational control, cost predictability, and continuous optimization.



Assessment

Evaluates the current printing environment, usage patterns, and operational requirements.

Design

Defines a structured printing system aligned with business needs and operational objectives.

Deployment

Implements devices, workflows, and service structure in a coordinated and controlled manner.

Monitoring

Provides ongoing visibility into usage, performance, and operational status.

Optimization

Continuously improves cost efficiency, utilization, and operational performance based on data.

Support

Delivers structured support, preventive maintenance, and operational backup under defined service governance.

Managed Service & Governance

Newton Managed Print Services provides structured service governance designed to ensure operational continuity, accountability, and predictable support performance.



Defined Service Level Agreement (SLA)

Service performance is governed by clearly defined Service Level Agreements, ensuring response and resolution expectations are contractually structured and measurable.

Measured Response Time

Response actions are triggered based on system-detected conditions, allowing timely intervention before issues escalate into operational disruption.

Operational Continuity & Reliability

Printing operations are treated as part of business continuity, ensuring availability and reliability as a stable operational function.

Backup Devices and Supplies

Readiness are maintained to protect operations from unexpected failures and supply interruptions.

Preventive Maintenance

Executed proactively based on system signals to reduce downtime, recurring issues, and operational inefficiencies.

Newton Care Protection & Newton Care Service

At the core of the governance framework, Newton Care integrates protection and service execution into a single operational responsibility, eliminating fragmented ownership across devices, supplies, and support.

Visibility, Control & Security

Newton Managed Print Services provides organizations with visibility and control over printing activities, enabling accountable usage, policy enforcement, and informed decision-making.



Usage monitoring and reporting

Provides continuous visibility into printing activity, usage patterns, and performance through structured and consistent reporting.



User-level access control

Controls printing access at the user level to ensure accountable usage and prevent unauthorized or unnecessary printing activities.



Policy-based printing rules

Enforces printing policies to guide usage behavior and align printing activities with operational and cost governance objectives.



Cost transparency by unit or department

Delivers clear cost visibility by unit or department, enabling fair allocation, budgeting accuracy, and informed cost control decisions.

Trusted by Enterprises & Public Institutions

With over two decades of experience, Newton has been trusted by organizations across industries to manage critical printing operations reliably and consistently.



Established Since 2001

Operating with long-term experience in managing office printing environments across diverse organizational needs.

Operations Across Multiple Cities

Supporting distributed operations through a structured service network across key cities.

Hundreds of Active Enterprise Clients

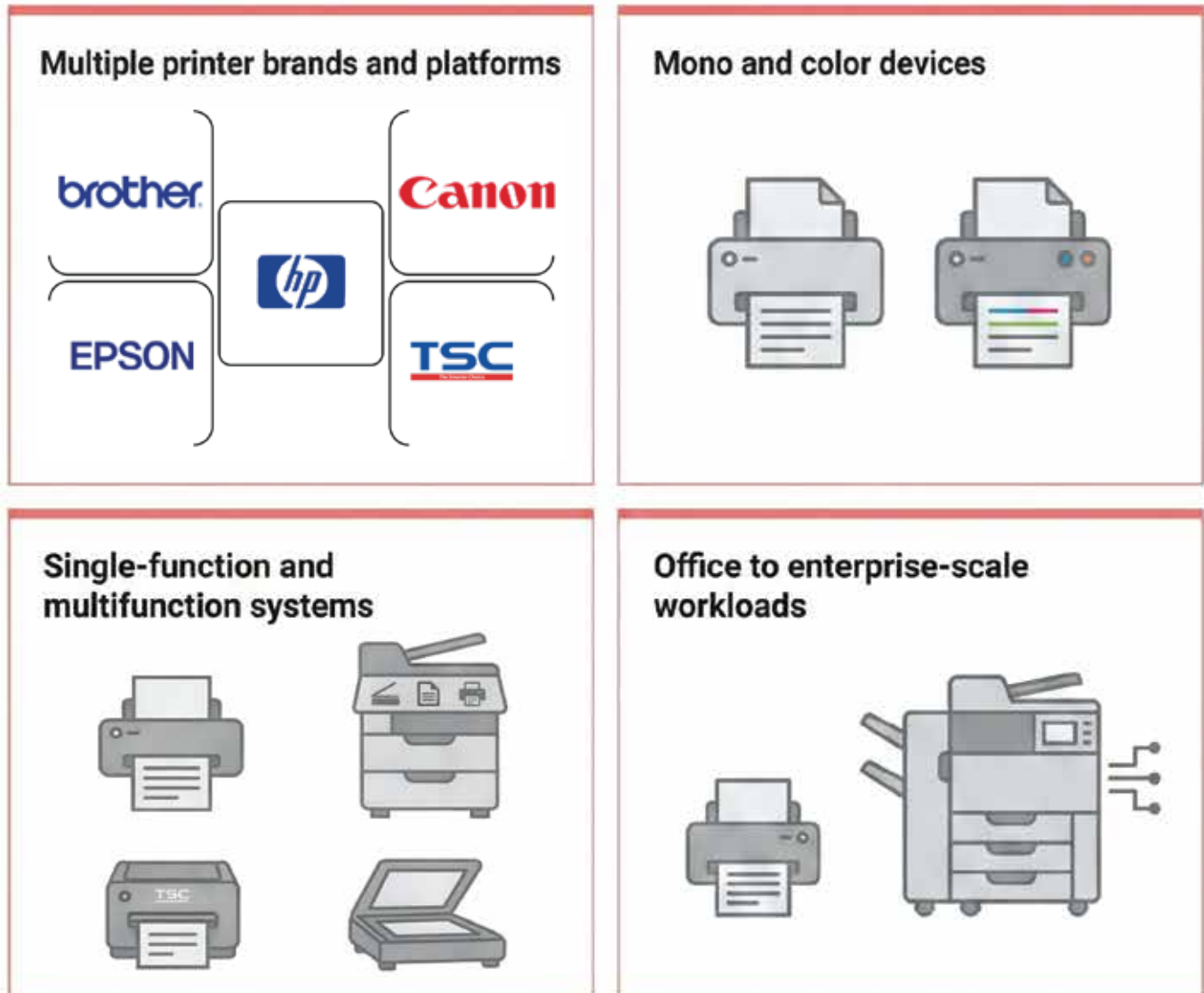
Trusted by hundreds of organizations to manage printing operations as part of their daily business activities.

Experience Serving Enterprise and Public Sectors

Experienced in supporting enterprise and public institutions with governance-driven and compliance-aware service delivery.

Technology & Device Ecosystem

Newton Managed Print Services is technology-agnostic, supporting a wide range of printing platforms to ensure operational fit with each organization's environment.



Newton Managed Print Services is designed to operate across diverse printing environments without dependency on specific brands or platforms. This technology-agnostic approach ensures operational fit, scalability, and flexibility as organizational needs evolve. Devices and technologies are treated as enablers of the managed system not the source of its value.

Technology supports the system. Governance defines the outcome.

Start Managing Your Printing Operation

Newton Managed Print Services helps organizations transform printing from an unmanaged operational burden into a controlled, reliable, and value-driven system.



- Printing cost & usage assessment
- Managed Print Services readiness review
- Consultation for controlled printing roadmap



Structured. Managed. Resolved.

Operational clarity through governed printing.



NEWTON
managed print service

Managed Printing for Operational Certainty

A value-driven approach to controlling printing cost, productivity, and risk



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